



### Case Study

### **Snapshot**

#### **Public Sector**

A State Government agency with thousands of users and hundreds of custom apps needed to meet strict data residency laws, modernize legacy org architecture, and improve security posture - all without moving any data or metadata outside of their protected environment.

Metazoa, a trusted ISV partner based in California, builds advanced org management solutions for complex Salesforce environments. Our flagship product Snapshot empowers admins and developers to eliminate technical debt, enforce compliance, strengthen security, streamline org health and lower the total cost of ownership.





Snapshot provided immediate, actionable insights into our org's security, eliminated technical debt, and facilitated seamless releases - without moving any of our sensitive data offsite.

Salesforce Administrator

## **Customer Challenges**

## Security Concerns

- End user permissions need security review
- Code quality issues in Apex Classes
- Inactive users still connected to org

# Technical Debt Overload

- Apex Classes exceed max size limit
- Unused Dashboards and Reports
- Picklist sprawl degrades data quality

# Data Migration Bottlenecks

- Seeding sandboxes with example data
- Developers need scrambled test data
- Cumbersome release management process





## **Snapshot Results**

### **Security Optimization**



Snapshot isolated inactive users, mapped all user security permissions, and dramatically improved Apex code quality, allowing the Agency to meet audit standards.

### **Technical Debt Cleanup**



Snapshot cleaned up forgotten metadata like Apex Classes and Custom Fields, allowing the Agency to reduce technical debt and maximize org agility while reducing deployment errors.

#### **Streamlined Migration**



Snapshot automated sandbox seeding, scrambled sensitive data for developers, and simplified the release management process accelerating time to value.

#### Zero Trust Architecture



Snapshot kept all analysis and migration information inside the environment, perfectly matching strict state government requirements and data governance policies.

